



**RECONNECT**  
ENERGY

## **Presentation to CERC Expert Group**

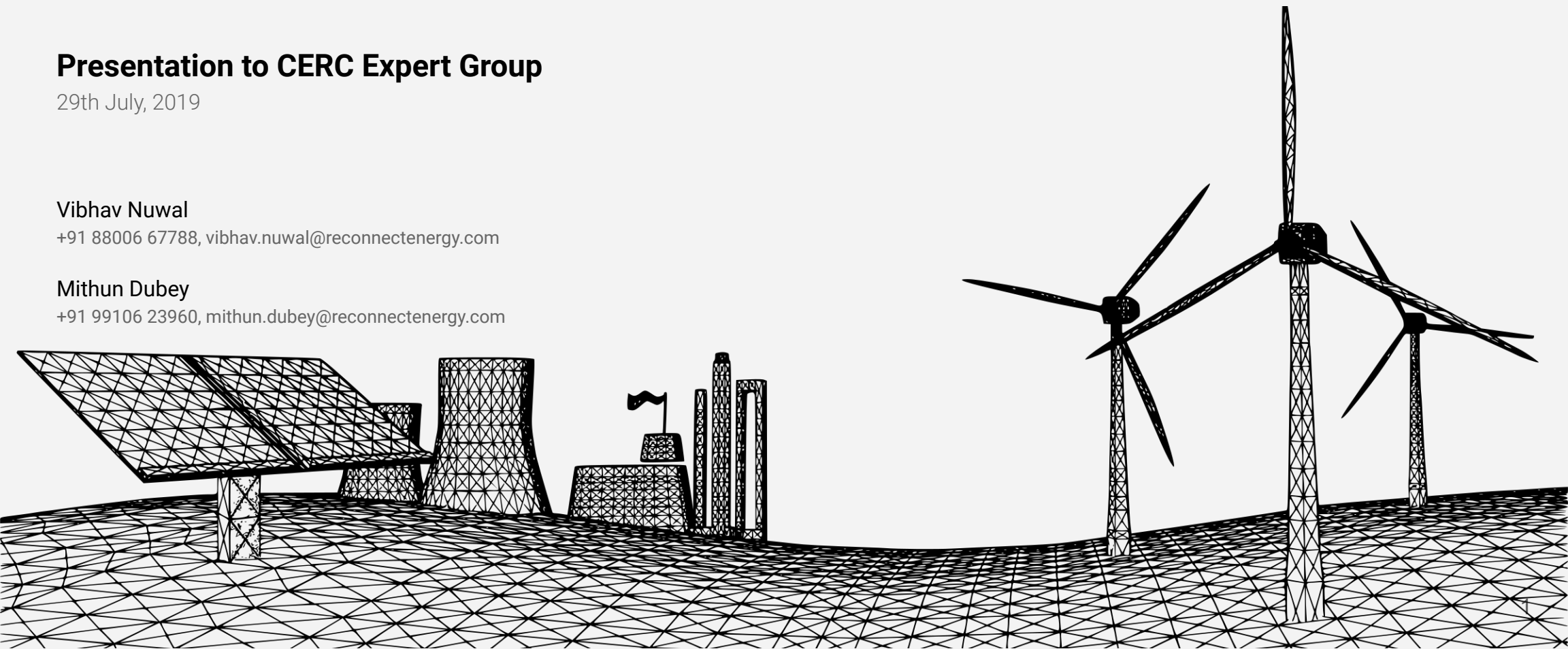
29th July, 2019

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## Agenda

- **Setting the context**
  - Status of regulations
  - How do forecasting models work?
  - General scope of a QCA
- **Analysis of performance**
  - Case for aggregation
- **Experience as a QCA**
  - Issues and suggestions





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# Status of DSM Regulations

Regulator

**CERC**

**Forum of Regulators (FOR)**

**SERC's**

Applies to

Inter-state sale of power

Model regulations  
Act as a guide to SERC

Telangana	Tamil Nadu
Karnataka*	Rajasthan
Gujarat	Andhra Pradesh*
Chattisgarh	Jharkhand
MP	Maharashtra

\*DSM collected

Different accuracy bands

Aggregation allowed



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## Utility Scale

## Capacity that we work on



~ 6,000 MW



REMC - RLDC  
and SLDC (11)



~ 4000 MW +  
Demand (Trial basis)



WRLDC & SRLDC (RE +  
Demand; on Trial basis)

## MW Scale (Wind & Solar)

### As QCA:

Karnataka ~ 5,200 MW (132  
PSS, 350+ Generators)

Rajasthan ~3,600 MW

AP ~750 MW

MP ~1700 MW

Gujarat\* ~ 1800 MW

Maharashtra\* ~ 900 MW

### In other states:

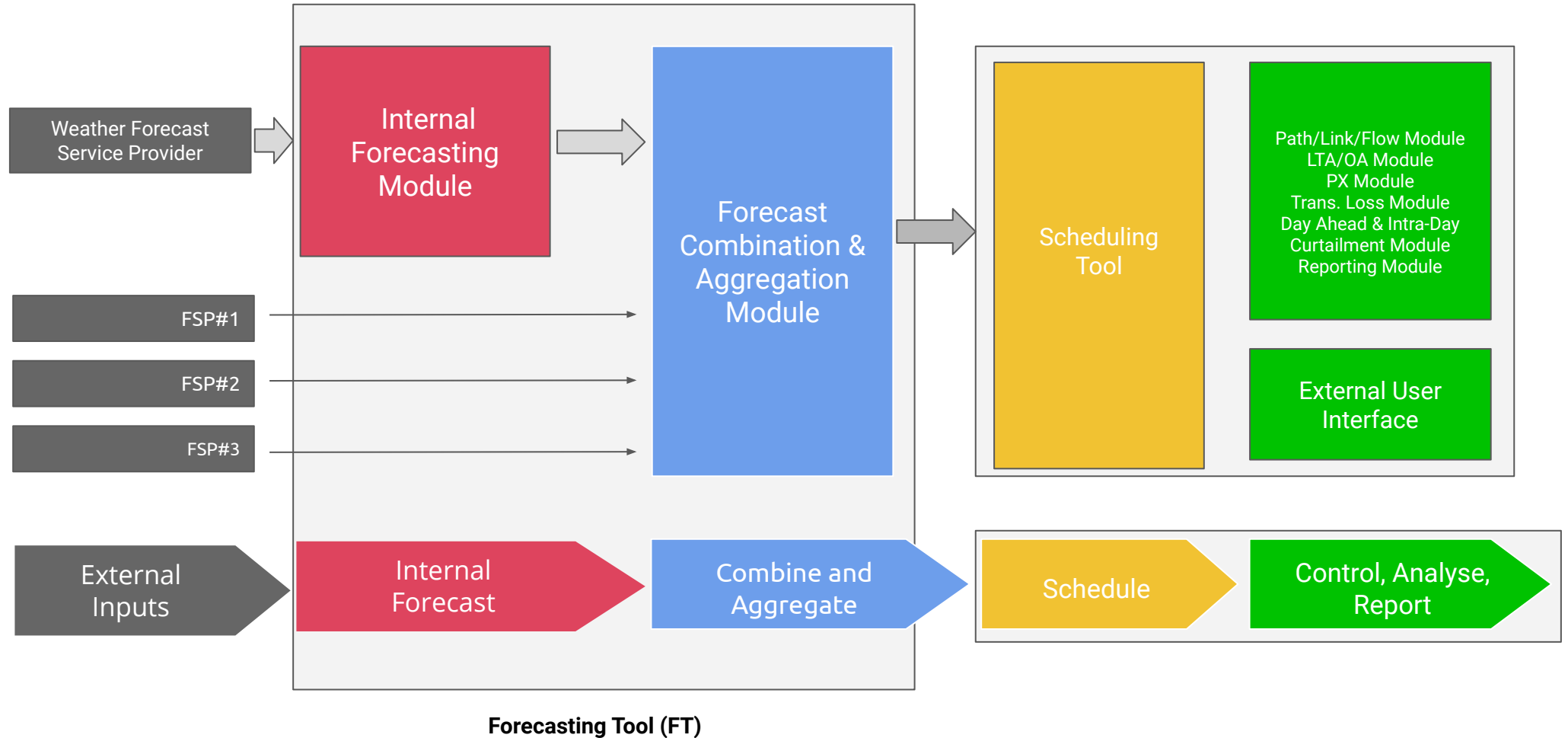
~ 1,500 MW

\* Registration as QCA in progress; estimated capacity



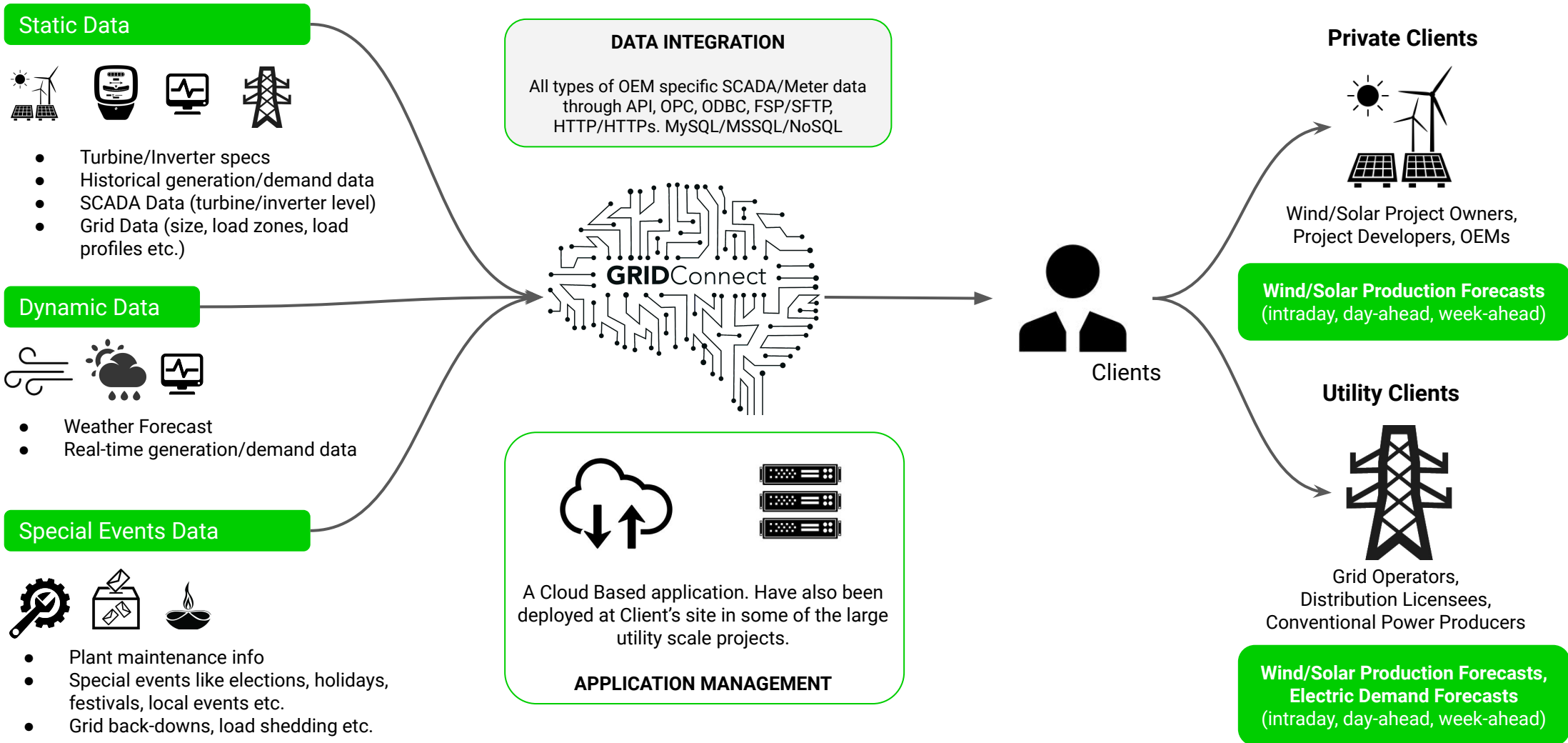


# REMC - Functional Architecture



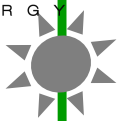
# GRIDConnect

## How it Works?





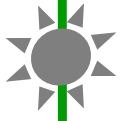
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### Forecasting

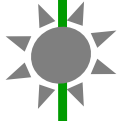
## General scope of a QCA

- Historical Weather/SCADA Data integration
- Actual Generation/SCADA Data Integration
- Calibrated, non-calibrated forecast & intra-day revisions



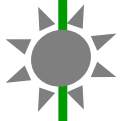
### Scheduling

- Forecast data, generator specific availability data, weather data integration
- Coordination with SLDC, RE OEMs, RE Generators



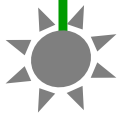
### Physical Layer Integration

- **Hardware Layer** – meter/weather data integration
- Integration of Input Data Layer (wind farm SCADA, Pooling Station SCADA, Meter Data etc. )
- Communication Channel with DISCOMs, SLDC, OEMs and RE Generators



### MIS and Information

- MIS, data reporting, data checks & balancing, quality control
- Generator, SLDC, OEM, RE Farm specific modules



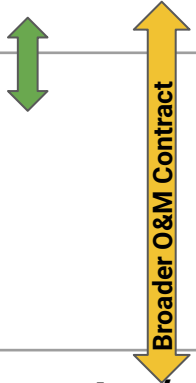
### De-pooling & Settlement

- Intra-State RE DSM Settlement with SLDC and
- Individual S/S or Generating Units



# General Roles & Responsibilities

	<b>Forecasting &amp; Scheduling</b>	<b>Commercial settlement</b>	<b>DSM Charges</b>
<b>RE Generators</b>	<ul style="list-style-type: none"><li>• Pay payment security as determined by SLDC</li><li>• Work with/ assign responsibility to plant operator</li></ul>		Pay DSM charges to QCA within timelines specified by SLDC
<b>QCA</b>	<ul style="list-style-type: none"><li>• Create forecasts and schedule the power with SLDC</li></ul>	<ul style="list-style-type: none"><li>• Review and reconcile DSM statements</li><li>• De-pool DSM amounts</li></ul>	Pay DSM charges to SLDC (only after receipt of the same from Generators)
<b>Plant operator/ OEM</b>	<ul style="list-style-type: none"><li>• Provide: real-time SCADA data</li><li>• site information relating to maintenance, outages, etc (AvC)</li><li>• month end meter data</li></ul>		







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## DSM Impact

### Expected DSM: Paisa/Unit

On receipt of static details and generation data for past 2-3 months

Preliminary Model

~ 2.5 - 7.5

Real time generation is shared by generator with a lag of less than 30 minutes

Real Time Data

~ 1.0 - 2.5

Update about any activity affecting available capacity

AvC Info Updation

~0.8 - 1.0

Solar/Wind forecast is aggregated and sent to SLDC

Aggregation

< 0.1 (>1000 MW)



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## Executive Summary

### Key issues/ suggestions:

- Aggregation
- Develop metering, data sharing protocol
- Standardisation of QCA's scope of work
- Enhance infrastructure/ tech at LDCs
- Allow more frequent revisions (upto 96; at par with conventional; need tech to enable)





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## Why Aggregation?

### Case for aggregation:

- For grid operations:
  - Higher accuracy
    - Pooling Sub-station size vary widely - from 5 MW to >500 MW
    - Achieving high accuracy at small PSS is impossible even with very responsive models and high-quality data
    - At the same time, variation at a small PSS have no impact on the grid (most RE states have > 10,000 MW grid)
  - Significantly higher accuracy for day-ahead - better for grid operations and planning
    - Aggregation provides a much higher accuracy for day-ahead forecasts
    - This is significantly more useful for SLDC/ Discom's for planning
  - Ease of use of data





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## For RE generators:

### Why Aggregation?

- High variation within 1.5 hour time-blocks
  - Very high variation is observed during low wind season (for wind) and monsoon (for solar)
  - This variation cannot be scheduled due to regulatory constraints
  - Such intermittency is plant specific and does not impact the overall grid, but has a very high cost impact on generators
- Data intermittency/ AVC issues
  - Data lag and breaks cause forecasts to be revised without actual change in generation
  - This may give wrong picture of the plant/ have high DSM charges, without impacting the grid
- **Only states that allow aggregation have been able to collect DSM charges**



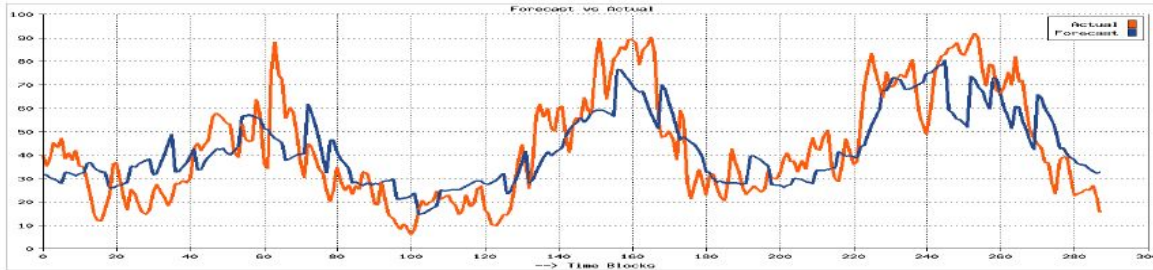


# High Fluctuations at Small PSS

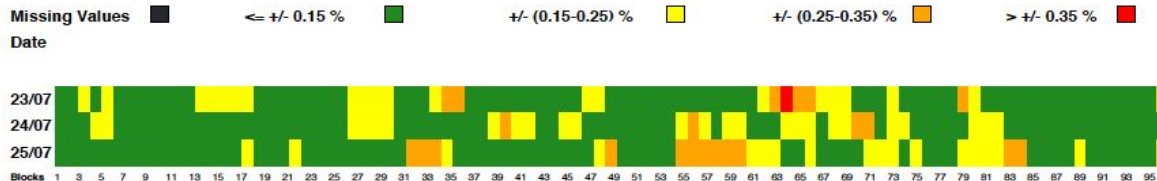
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- Despite a very responsive model and high quality data, errors still persist due to:
  - Significant fluctuations within 1.5 hour range
  - Very small size of pooling stations
- High DSM charges for RE generator as a result

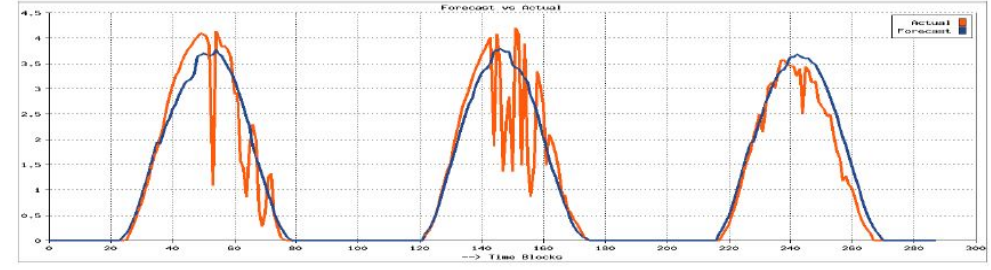
a. Forecast v/s Actual Trend (Figures in MW)



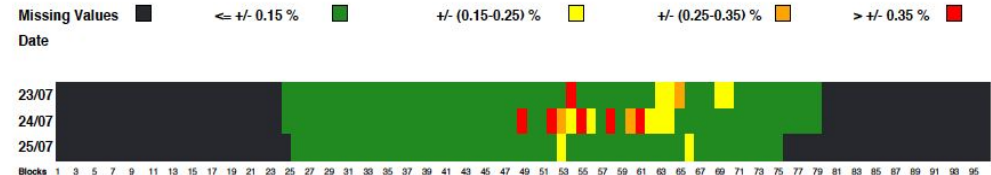
b. Performance heat map for 96 time blocks of each day



a. Forecast v/s Actual Trend (Figures in MW)



b. Performance heat map for 96 time blocks of each day



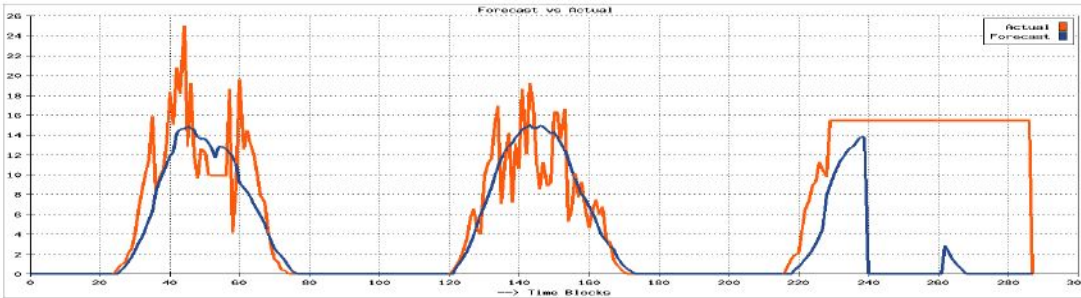


# Data Intermittency and AvC Issues Impact Accuracy

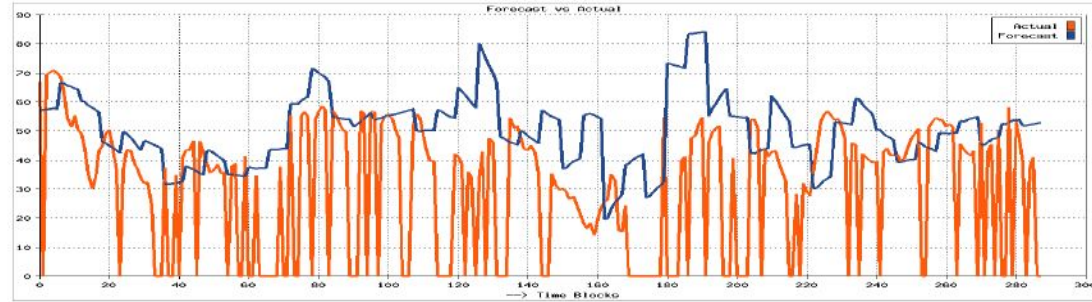
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- Data intermittency of individual site has a significant impact on accuracy and DSM cost, but may have no impact on grid operations
- AvC reporting is very patchy, especially on sites with AD clients (personnel, site ops issues)
- Examples of small sites with data intermittency

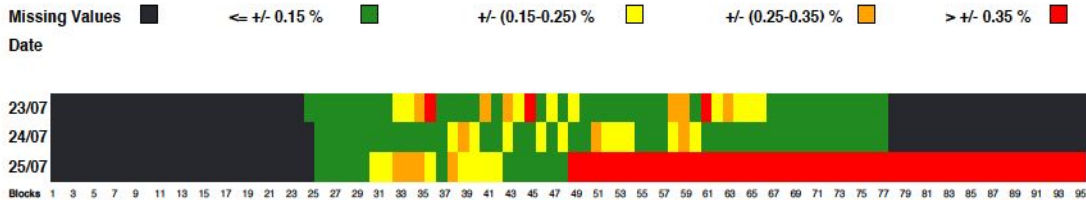
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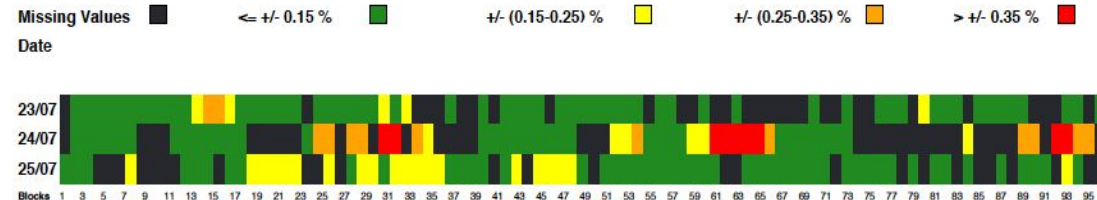
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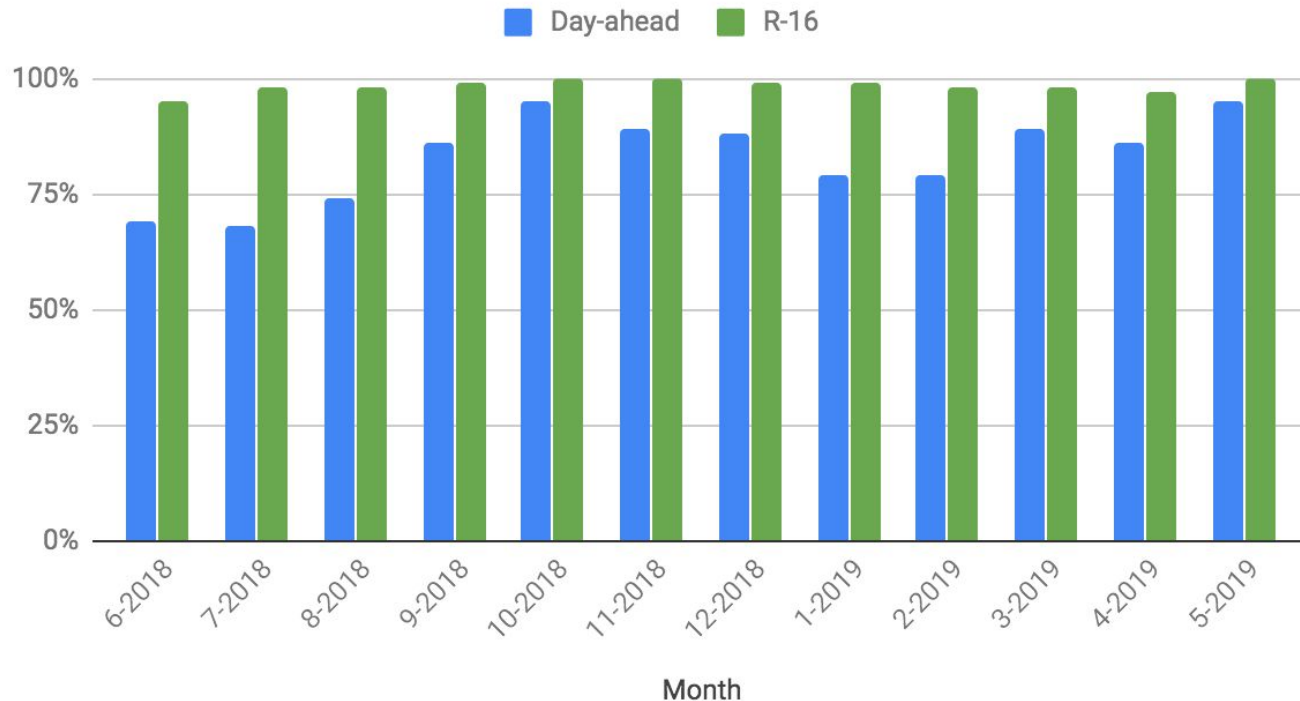




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## Gujarat - Aggregate Accuracy of Wind Capacity

Gujarat Aggregate Forecasting Accuracy



- Accuracy at state level was significantly higher as compared to that of individual PSS
- Average day-ahead accuracy was 83% (based on revised accuracy range)
- Average DSM charge (R-16 basis) was <math><0.1</math> p/u compared to wind (3.9 p/u) and solar (1.8 p/u) on a standalone basis

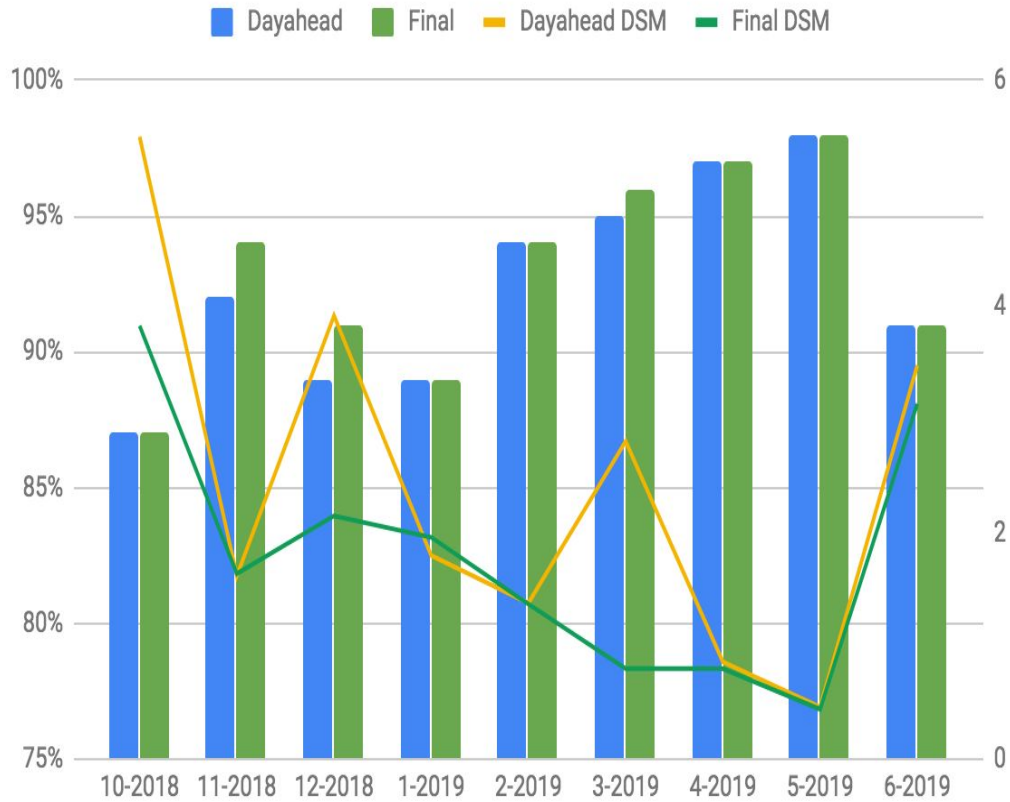




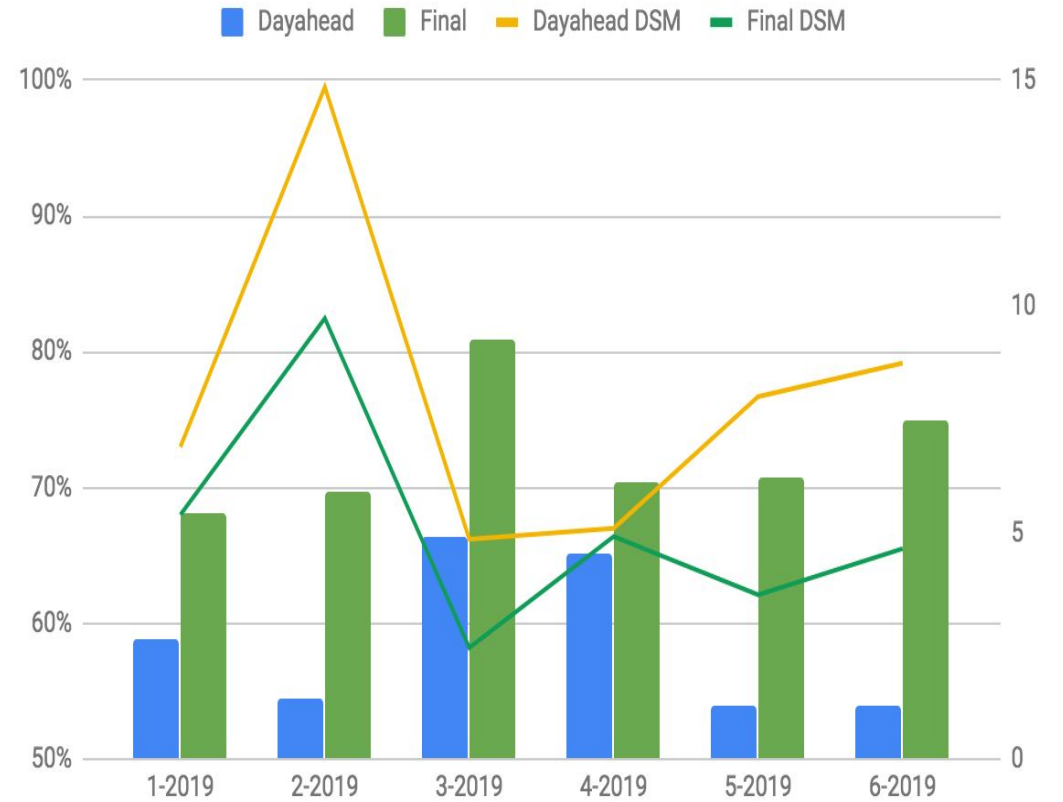
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# Gujarat - Accuracy of Individual PSS

### Solar



### Wind



Note: Different axis on both graphs



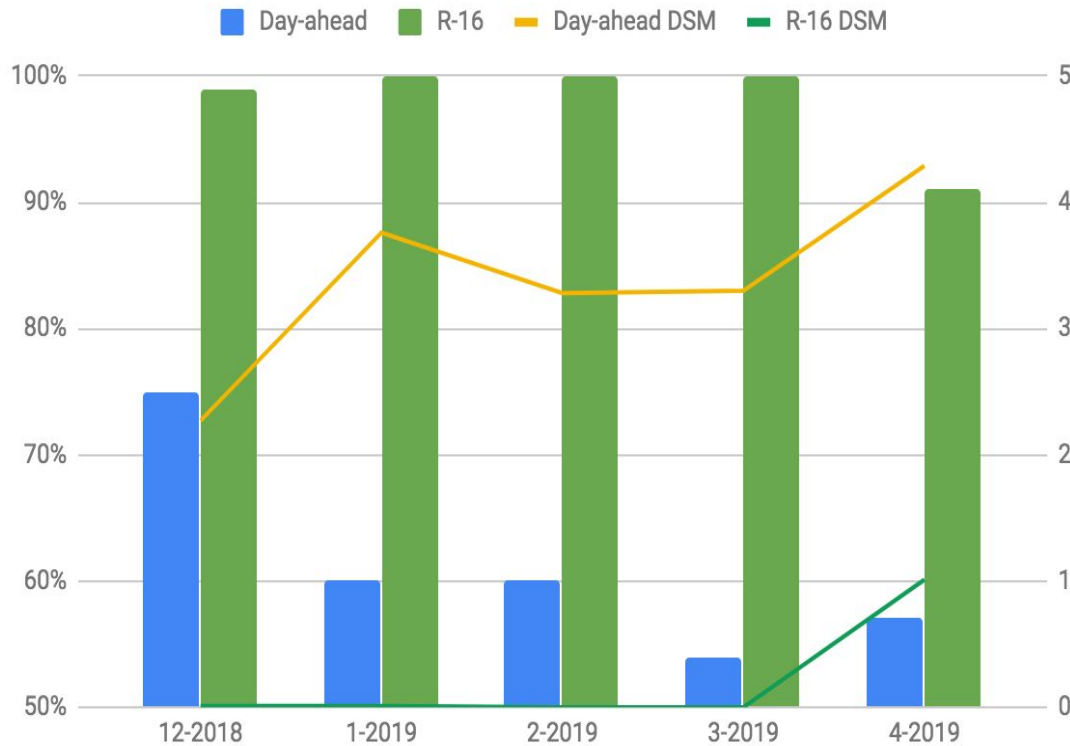




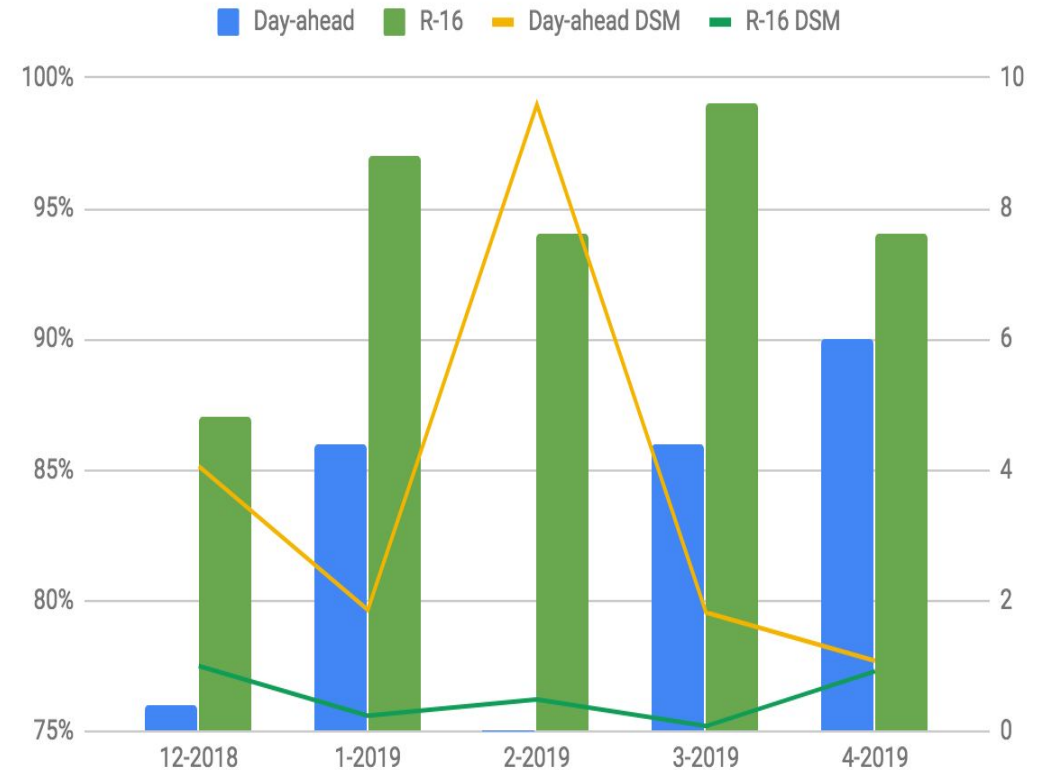
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# Karnataka - Aggregate Accuracy

### Wind & Solar (Day hours)



### Wind (Night hours)

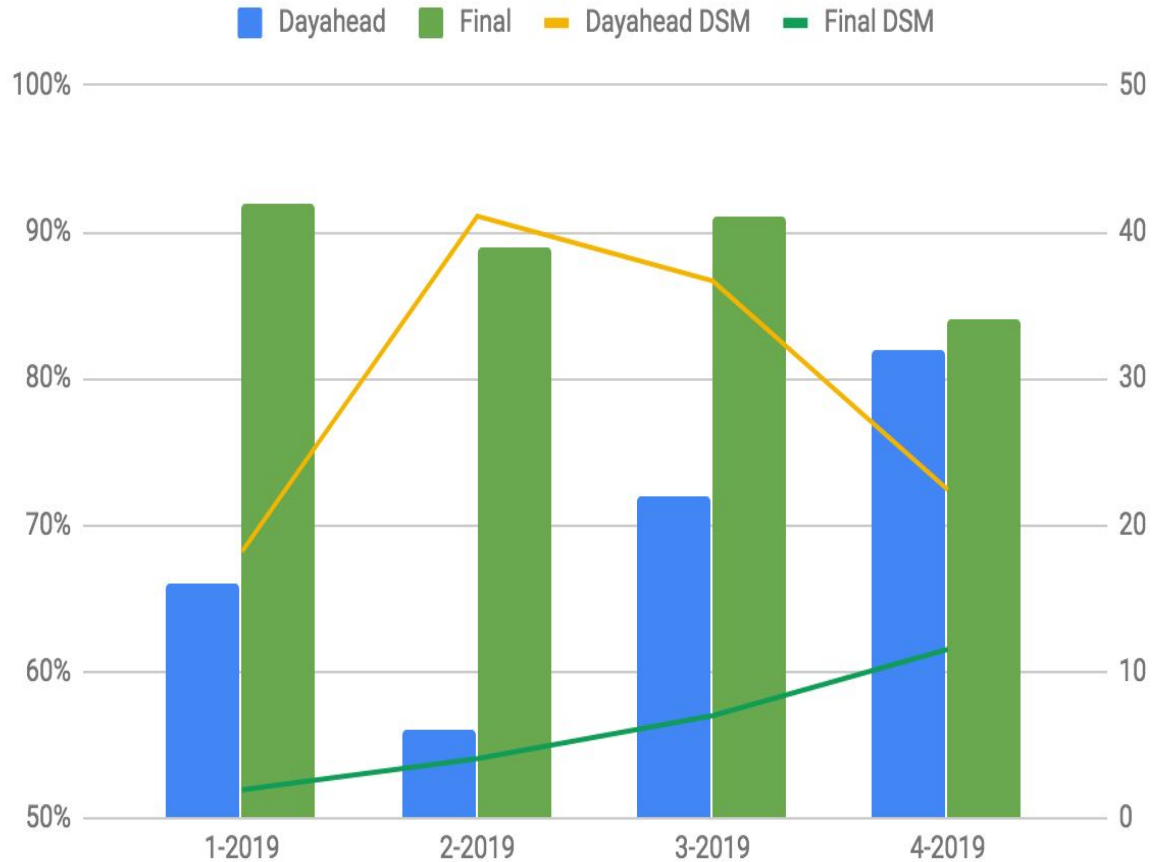


Note: Different axis on both graphs





## Karnataka - Accuracy of Individual PSS



- Average DSM charge (R-16 basis) was <math><0.5</math> p/u compared to wind (6 p/u; small project as an example)





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## Experience of working as a QCA

### Issues faced:

- Scope of work of a QCA
  - Scope of work of QCA expanded beyond the normal F&S activities in many states
  - Examples:
    - MP: Recording and transmitting LVRT data
    - TN & Maharashtra: 24 hour control center with voice recording facility; “complete control” over injection feeders
    - TN: Responsibility for giving effect to curtailment
    - MP: “Any other charges” to be collected/ settled by QCA
  - QCA’s do not have skills, infrastructure and site-presence for these activities
  - Need to rationalise and standardize scope of work of the QCA





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## Experience of working as a QCA

### Issues faced:

- Metering

- Meter data collection is the responsibility of the QCA
- Lack of AMR results in this requiring physical presence at sites
- Some states also require “weekly” meter data (eg. TN, MAH); this is impractical
- QCA’s/ developers should be allowed to instal modems/ data communication on revenue meters
  - Several advantages - meter data available on real-time basis with SLDC
  - Higher accuracy (as RT data will be available to QCA as well)
  - Faster DSM calculation and settlement process





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## Experience of working as a QCA

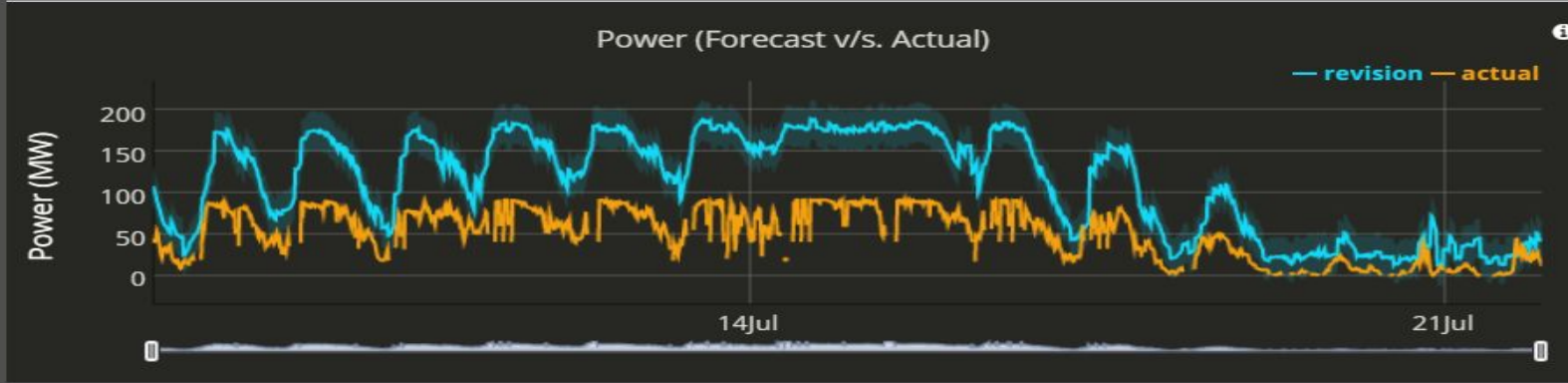
### Issues faced:

- Data availability
  - Many sites have poor/ no data availability
    - Various reasons for this - old sites, infra issues, poor communication network availability
  - Results in poor accuracy/ high DSM charges
  - Possible solutions:
    - Share meter data/ RTU data with QCA
    - Allow installation of modem on revenue meters
    - Aggregation



# Case Studies - Impact of Meter Data

## Two weeks F&S performance with partial SCADA



### Forecast Quality

- ≤ 12 %
- 12 - 20 %
- 20 - 28 %
- >28 %



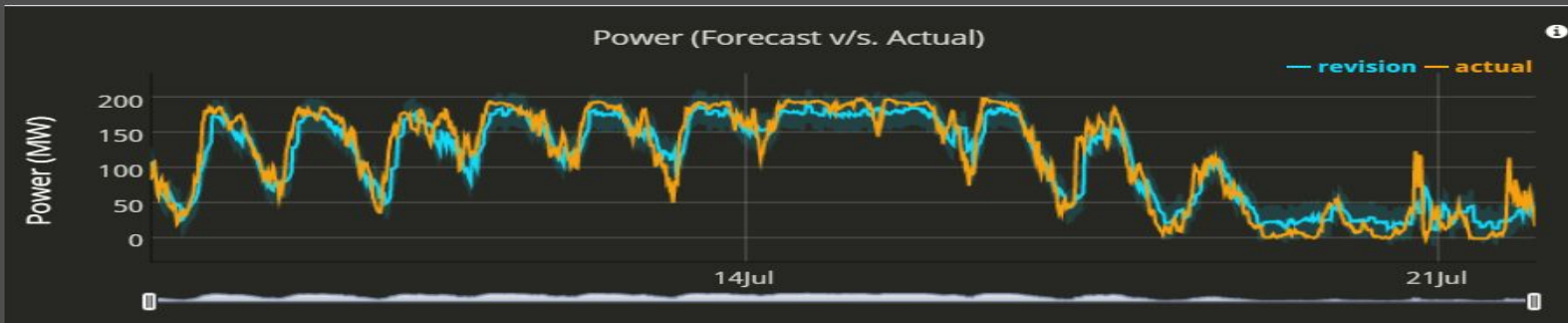
Gross Revenue ( ₹ )

7,54,02,859.82

DSM Charges (%)

8.4

## Two weeks F&S performance with real-time meter data



### Forecast Quality

- ≤ 12 %
- 12 - 20 %
- 20 - 28 %
- >28 %



Gross Revenue ( ₹ )

19,64,06,515.97

DSM Charges (%)

0.2

Data Quality and Forecast improvement



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## Experience of working as a QCA

### Issues faced:

- De-pooling
  - Most states require generators to depool charges based on mutually agreed methodology
  - We have seen very little consensus on this
  - Also resulting in disputes due to varying availability of RT data
    - Example of wind and solar sites in Rajasthan & MP
  - Depooling methodology may be prescribed in the regulations
    - Eg: Gujarat





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## Experience of working as a QCA

### Issues faced:

- Infrastructure for scheduling
  - Every state has a different portal/ format/ procedure for schedule submission
    - Eg: Gujarat - each PSS to be submitted separately
    - Rajasthan, AP, Karnataka - all have different file formats
    - No state as API/ FTP based submission
  - Results in operational complexity
  - Likely to be standardised after the REMC project







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## Regulatory Issues - Summary

### Rajasthan

(Challenged in Raj HC & RERC)

- Methodology for adjustment of intra and inter-state power.
- Billing on schedule.
- Lack of proper metering infrastructure.
- Virtual pool not being addressed in the regulation.
- No clarity on depooling methodology.

### Madhya Pradesh

(Amendment proposed by MPERC, challenged in MP HC)

- Procedures not notified by Hon'ble MPERC
- No clarity on the number of revisions applicable.
- Virtual pool not being addressed in the regulation.
- Partial or no data availability at several pooling stations.
- Payment security

### Maharashtra

(Proposed to be challenged in Mah HC\*)

*\* basis discussions with RE generators*

- Setting up round the clock Control Room and take complete control of over feeders connected to pooling station(s).
- Mandatory setting up of communication protocol with each generator under QCA's scope.
- Weekly DSM settlement.
- Imposition of UI based DSM at state periphery.
- Billing on schedule.
- Irrational payment security charges (Rs 50,000/MW for wind and Rs 25,000/MW for solar).





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## Service Portfolio

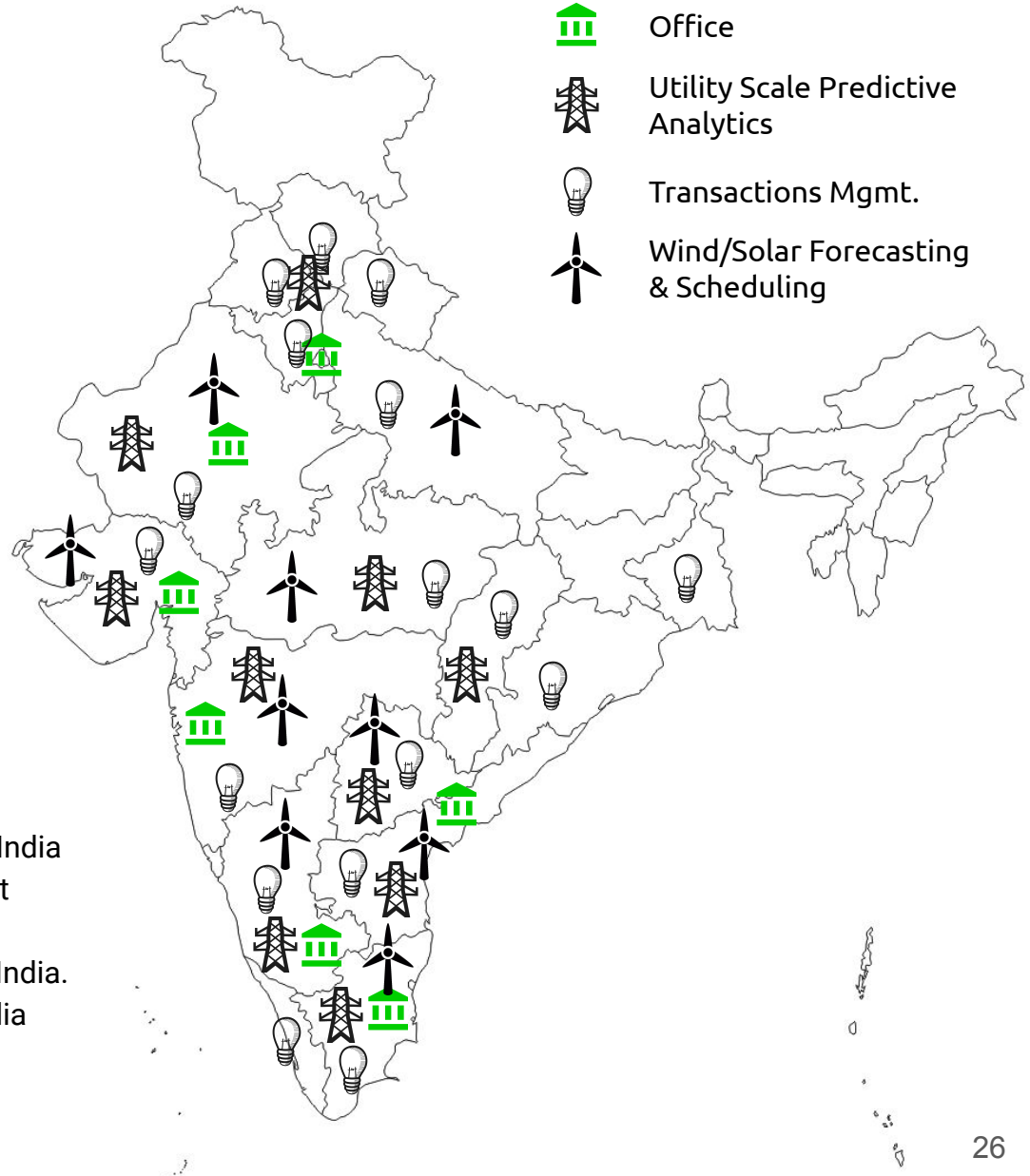
### Transactions Management

- **45% market share** in Environmental Markets (Renewable Energy Credits, Energy Saving Certificates - ESCERTs)
  - ~3GW Portfolio Size, 440 clients
- ~200MW of **Green Energy Transactions** facilitated between buyers and sellers
  - 83 Clients

### Predictive Analytics

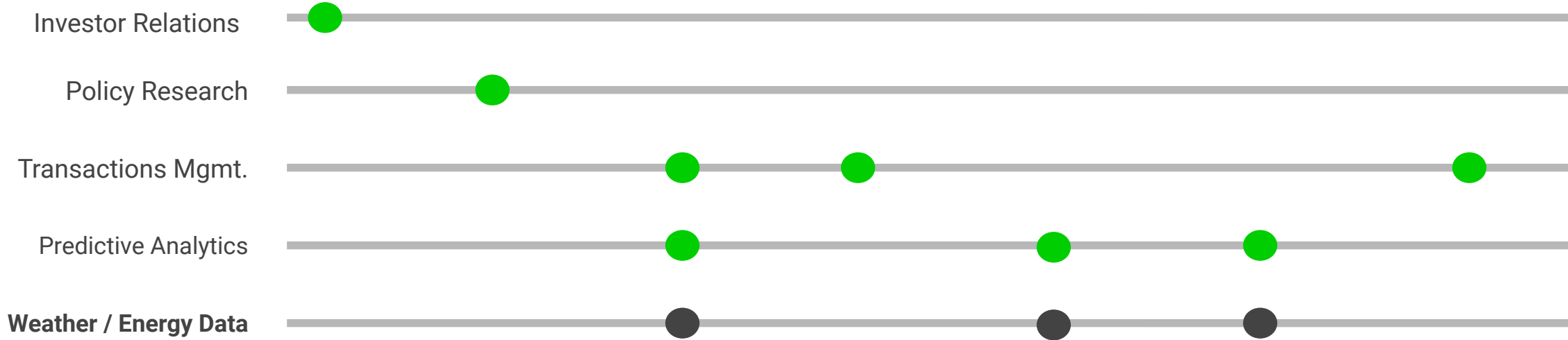
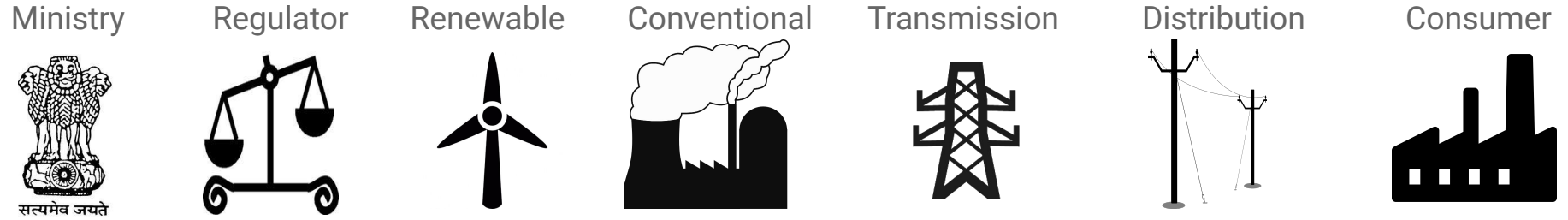
- **55% market share** Wind/Solar Forecasting in IPP category clients.
  - ~14 GW Forecasting Portfolio, 910 active clients
- ~100% **market share** of wind/solar forecasting for utility scale projects in India
  - Awarded all 11 Renewable Energy Management Centers (REMCs) at national level.
  - Project is under execution. Expected to go-live by Mid 2019 across India.
- Ongoing Demand Forecasting Trials with all the major grid operators in India

-  Office
-  Utility Scale Predictive Analytics
-  Transactions Mgmt.
-  Wind/Solar Forecasting & Scheduling



Largest in India in all service areas!

# Cutting across the entire value chain of Indian Power Market



● Corporate Engagements/Relationships/Idea Exchanges

● Data Collection/Exchange

**1430+ B2B Clients, 11 Grid Operators**



Asim

Vibhav

Vishal

Madhu

Ram

**Vishal Pandya,**  
13Y Work Exp. in Power Markets, (M.Tech, Power Systems, IIT Bombay)

**Vibhav Nuwal,**  
17Y Work Exp. in Finance, Energy, (Chartered Accountant, MBA, Columbia Uni)

**Asim Ahmed,**  
5Y Work Exp, (M.Sc, Uni. of Manchester, UK)

**Madhusudan Chakrapani**  
19Y Work Exp. in IT Platforms (MBA: RSM, the Netherlands)

**Ram Kumar,**  
15Y Work Exp in Business Development, (MBA:, Symbiosis)



**Best Indian Start-up**, Indo-German Boot Camp (GIZ), Social Impact Lab - **Berlin, Germany**

**Top 30 Global Energy Start-ups**, NewEnergy Expo-2017, **Astana, Kazakhstan**

**Top 50 Indian Start-ups**, The Smart CEO - 2016, Bangalore, India

**Best Wind Energy Forecaster of the Year (2014/15/16/17/18)**, Indian Wind Energy Forum

**Technology Start-up Enterprise of the Year (Energy & Utilities) - 2017**, 24MRC Network, India

**Top 100 Global Energy Start-ups**, Start-up energy transition Awards, Berlin, Germany

**Digital India Awards, Digital Energy Solutions - 2017**, Times Network, India

**Industrial IoT Awards**, IoTNext2017, Bangalore

**Smart Startup of the Year**, ISGF 2018, New Delhi, India

**Outstanding Contribution in the field of IoT**, IPPAI Power Awards 2018



## Equity Partner



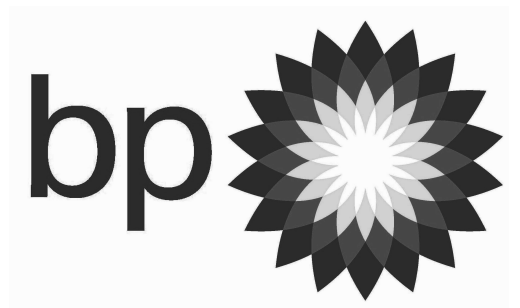
- India's First Cleantech Venture Fund
- An MNRE + IIM Ahmedabad initiative
- Core Focus – To promote innovation in Indian Cleantech space with focus on Energy & Renewables
- Key venture fund partners of INFUSE are...



Ministry of  
New and  
Renewable  
Energy



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**Experience:**

- Audit & Finance
- Power Markets
- IT and Machine Learning

**Education:**

- Columbia Univ - USA
- RSM - the Netherlands
- IIT Bombay, India
- Uni. of Manchester, UK



Current Presence



Future Presence

## Aim: A Global Leader in Digital Energy Services

Demand-Supply  
Aggregation



Grid Management Solutions



Predictive Analytics

